

Montana Airport Multimodal Study

Part I Methods and Results

by

**James T. Sylvester
Susan Selig Wallwork
Paul E. Polzin
Marlene Nesary**

**Bureau of Business and Economic Research
School of Business Administration
The University of Montana**

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The opinions, findings, and conclusions expressed in this publication are those of the authors and not necessarily those of the Montana Department of Transportation or the Federal Highway Administration.

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Executive Summary

This study examines the representative Montanans' awareness of multimodal transportation opportunities and looks at their usage of airport resources. We also analyze the broad economic implications of airports in the Montana economy. This study is based on a random survey of 1,225 Montana households.

Montana residents know what transportation is available in their community and they know what services are available at their local airport. Montanans think the primary benefits of having a local airport are convenience and added economic vitality. Emergency medical service is important to rural residents.

Most Montanans are familiar with the state's major airports, which are situated in the seven most populous -- or trade center -- counties: almost 80 percent of the respondents said they visited one of the seven airports with year-round scheduled service. Slightly less than two-thirds of the visitors lived in one of the seven trade center counties, while the remaining one-third traveled from a neighboring rural area. Interestingly, only about 30 percent of airport visitors were actually airline travelers, while the remaining 70 percent were with other travelers, or had other reasons for visiting the airport. Thus, non-travelers outnumbered travelers about two to one among major airport visitors.

Montanans were relatively satisfied with the condition of major airport facilities and services and relatively dissatisfied with the cost of scheduled passenger service.

Most rural general aviation airports are supported by local governments and so must compete with other government services for funding. Not surprisingly, the study found that users of airport facilities were more willing than non-users to fund improvements with local property taxes. Willingness to pay for desired improvements peaked at under \$25 per year. Airport noise and safety appear to be non-issues for most rural respondents. Height limits were the only development restrictions for local airports mentioned by a majority of rural residents.

Air transportation firms in Montana employed about 1,300 persons in 1994. These employees earned about \$30 million in wages and salaries. An additional \$7-8 million was earned by self-employed persons providing crop-spraying or charter services during 1994.

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I. Methodology

Montanans' attitudes and opinions concerning multimodal topics were derived using telephone interviews. This is a reliable and accurate method of sampling state residents because most households -- about 93 percent -- have a telephone. The remaining Montana households contain a proportionately small portion of the population, and these persons are difficult to contact in any circumstance. Using other survey techniques such as mail or personal interview, may not be more successful.

The Bureau of Business and Economic Research has conducted survey research since 1968, and uses the following professional and scientifically valid methods. Telephone survey respondents were chosen using a two-stage selection procedure and represent a cross-section of Montana adults. First, telephone numbers were randomly generated by computer, a comprehensive approach because all numbers are not listed in the phone book, and the listed numbers may not be accurate because people move. A second random procedure selects one person in the household as respondent, eliminating bias due to time of day or week, interviewer preference, or other sources.

All interviews were conducted at the Bureau using CATI (Computer Assisted Telephone Interviews) methods and thoroughly trained and monitored interviewers. The questionnaire was pretested to check questions, programming and ease of use. The interviews were conducted from November 1994 to January 1995.

Sampling Errors

Most survey findings are reported in terms of percentages of the respondents polled, a number generalizable to the population of Montana adults as a whole. We found, for example, that about 79 percent of respondents were users of the state's major airports. Thus we reason that about 79 percent of adult Montanans use the state's major airports.

However, since the 79 percent figure is based on a sample only, we must account for the possibility of error. That is, if we interviewed all Montana adults, the actual percentage using the state's major airports may not be exactly 79 percent.

Researchers have developed a rather complex formula for determining this "margin of error". It involves two variables: 1)the total number of respondents to a given question, and: 2)the percentage of respondents giving a particular answer. Each variable can independently influence the margin of error and every question in a survey requires a separate calculation. Representative values for the usual scientific standard of 95 percent accuracy are as follows:

For 95% Probable Accuracy

| Number of responses to a given question | Percentage of respondents giving a particular answer | |
|---|--|------------|
| | 50% | 90% or 10% |
| 1,225 | 2.8 | 1.6 |
| 700 | 3.8 | 2.2 |
| 500 | 4.4 | 2.6 |
| 400 | 5.0 | 3.0 |
| 100 | 10.0 | 6.0 |

Thus our example – 79 percent of 1,225 respondents said they use the state's major airports – would have a sampling error of about plus or minus 1.6 percent. Seventy-nine percent is closer to the outlier value of 90 percent than to the mid-range of 50 percent; chance of error is higher in the mid-range. When we examine a smaller subgroup the margin of error rises. When responses to a question are evenly divided, the margin of error rises.

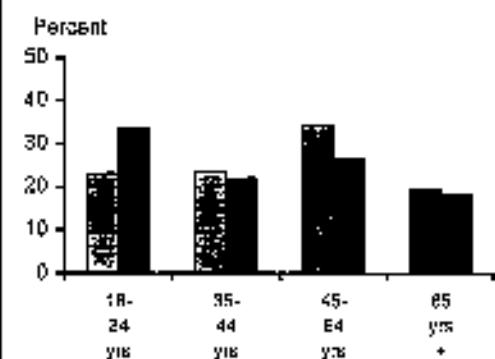
Sample Validation

In addition to calculating margins of error for the survey, we also need to insure that our respondents represent an accurate cross-section of Montana adults. To do this, we "validate" the sample by comparing the demographics of our 1,225 sample households with data from the 1990 Census.

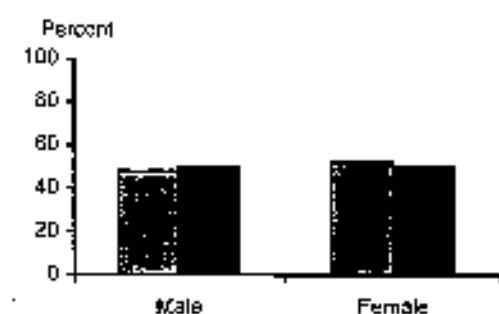
The following charts compare the 1,225 households sampled with 1990 Census of Population figures.

Demographic Comparisons of Survey Sample and 1990 Census of Population

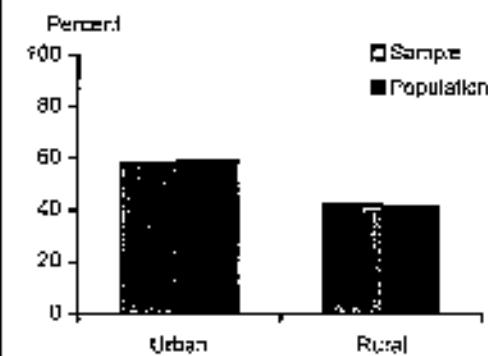
Age



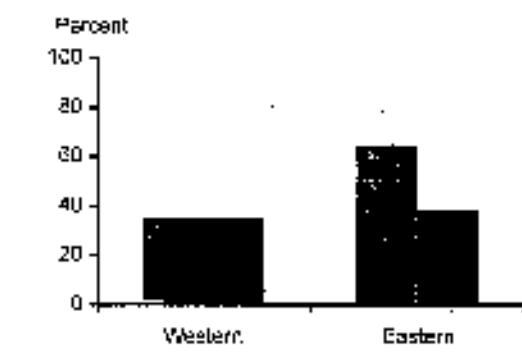
Gender



Urban-Rural



East-West



Sources: The University of Montana, Bureau of Business and Economic Research, Montana Multimodal Study, and: U.S. Department of Commerce, Bureau of the Census.

II. Concepts and Definitions

Personal interview surveys take responses at face value. Usually no attempt is made to check for their factual accuracy because respondents attitudes and opinions are the subject of research. In this case we explored Montanans' perception of environmental issues and opportunities. The inaccuracies and misconceptions that surface among respondents may be used to guide future public education efforts.

Airport types

Montana's airports range from busy commercial fields near urban centers to grass landing strips in rural regions. We classify them as follows:

Major airports have year-round scheduled service and enplane at least 2,500 passengers per year. At present this category includes the seven airports associated with Montana's trade centers -- Billings, Missoula, Bozeman, Great Falls, Kalispell (Glacier International), Helena, and Butte. These are certificated airports and have met US Federal Aviation Administration (FAA) criteria for safety, fire, crash, and rescue services.

General aviation airports include the remaining airports available for public use. Four (Miles City, Sidney, Glasgow, and Lewistown) offer regularly scheduled commuter flights which are subsidized by the federal government under its essential air service program. West Yellowstone offers scheduled service in the summer.

Respondent Types

For the purpose of this study, we use the following geographical classifications:

Urban residents are those respondents living in Montana's most populous counties: Yellowstone, Missoula, Gallatin, Cascade, Flathead, Lewis and Clark, and Butte-Silver Bow. These urban, or trade center counties also contain Montana's seven major or certificated airports.

Rural residents are those respondents living in one of Montana's other 49 non-urban counties.

III. Multimodal Transportation Services

Montanans are generally quite knowledgeable about available multimodal transportation. With one exception, respondent awareness of specific services exceeded 80 percent. That exception was shuttle service; 35 percent of respondents said they didn't know if that was available in their community.

"Is (transportation service) available in your community or not?"

| | <u>Urban Residents</u> | <u>Rural Residents</u> | <u>Don't know</u> |
|---------------------------------|----------------------------|----------------------------|-------------------|
| Scheduled air passenger service | 92% | 34% | 7% |
| Local bus service | 73% | 13% | 6% |
| Intercity bus service | 60% | 27% | 15% |
| Interstate bus service | 65% | 43% | 13% |
| Railroad passenger service | 20% | 18% | 13% |
| Rail freight service | 75% | 57% | 18% |
| Taxi or limo service | 65% | 39% | 3% |
| Package delivery | 93% | 90% | 3% |
| Truck freight service | 51% | 72% | 18% |
| Auto rental | 98% | 98% | 12% |
| Shuttle van service | 63% | 59% | 35% |

Distance to transportation service is as important to users as variety. Not surprisingly, urban Montanans are generally closer to transportation services than are rural residents. The one exception here is rail passenger service, which is available only along the state's sparsely populated northern border.

"About how far are you from (transportation facility), in terms of miles?"

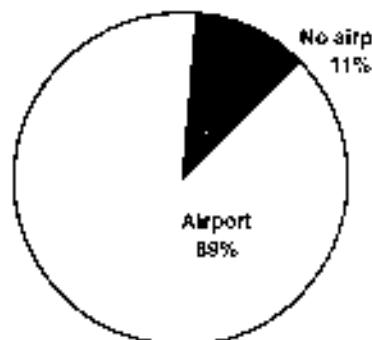
| | Average Miles to Transportation Service or Mode | |
|--|---|----------------------------|
| | <u>Urban Residents</u> | <u>Rural Residents</u> |
| Paved highway | 2.7 | 2.2 |
| Rail passenger service | 59.2 | 76.1 |
| Trucking service | 8.1 | 33.5 |
| Bus service | 6.6 | 35.5 |
| Airport | 6.0 | 12.1 |
| Airport with scheduled passenger service | 10.0 | 50.9 |

IV. Airport Awareness

Our study explored public knowledge of Montana airports in several ways, including the most basic question of presence or absence. Almost 90 percent of the respondents said their community had an airport of some kind.

Then we explored respondents' awareness of seventeen specific airport services and features. We compared urban and rural residents' responses and, not surprisingly, many more services were available in major airports than in smaller communities. Agricultural services were the only exception, being more widely available to rural airport users.

Is there any kind of an airport in your local community?



Does your community airport have . . .

| | <u>Urban Residents</u> | <u>Rural Residents</u> |
|--------------------------------------|------------------------|------------------------|
| Scheduled passenger service | 97% | 84% |
| Air taxi or commuter service | 59% | 25% |
| Charter service | 71% | 42% |
| Small package express service | 80% | 32% |
| Air cargo service | 53% | 8% |
| Agricultural services | 44% | 72% |
| Emergency medical board at airport | 44% | 47% |
| Flight instruction | 71% | 63% |
| Aircraft fuel & maintenance services | 83% | 56% |
| Aerial photography services | 77% | 24% |
| Auto rental services | 91% | 15% |
| Airport courtesy car | 27% | 12% |
| Travel agency services | 63% | 16% |
| Restaurant or drinking establishment | 37% | 8% |
| Waiting room | 91% | 50% |
| Airport shuttle service | 50% | 7% |
| Monitored parking | 29% | 5% |

V. Community Benefits of Airports

More than fifty percent of the respondents, both urban and rural, said that convenience was the most important community benefit of an airport. Next, most important to both groups was a cluster of economic benefits -- business travel, economic growth, personal travel, and tourism. Urban residents place relatively more importance on an airport's effect on tourism. Rural residents, on the other hand, place a relatively higher value on medical air service, presumably because of otherwise more limited access to broad spectrum medical care.

*How do communities **BENEFIT** from airports (not prompted)?*

| | <u>Urban Residents</u> | <u>Rural residents</u> |
|----------------------|------------------------|------------------------|
| Convenience | 57% | 50% |
| Business travel | 33% | 23% |
| Economic growth | 32% | 26% |
| Personal travel | 30% | 22% |
| Tourism | 28% | 17% |
| Small parcel service | 6% | 8% |
| Air cargo | 6% | 7% |
| Crop spraying | 5% | 5% |
| Air taxi | 1% | 1% |
| Medical air service | 9% | 21% |
| Other | 10% | 12% |

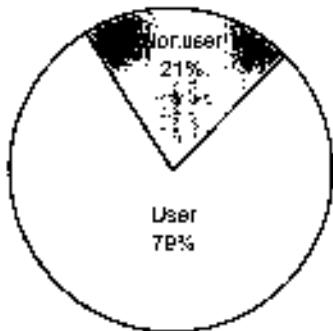
VI. Montana's Major Airports

National airlines provide year-round scheduled service to seven Montana cities -- Billings, Great Falls, Missoula, Bozeman, Butte, Helena, and Kalispell. These urban airports also provide transportation services to surrounding rural areas and are vital inter- and intra-state. The following discusses Montanans' use of and attitudes toward these facilities.

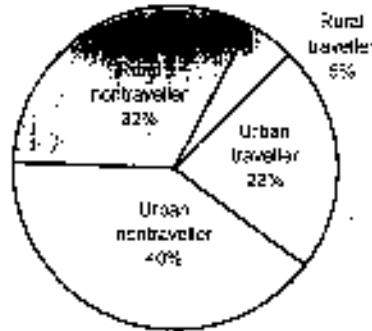
Users, Travelers, and Non-Travelers

The state's major airports are broadly used by Montanans. Almost 80 percent of all respondents said they had visited a major airport at one time or another and most of these visits occurred in 1993 or 1994. Urban residents accounted for roughly 63 percent of major airport users, while those driving from rural counties accounted for the remaining 37 percent. Surprisingly, most major airport users weren't themselves flying in or out. Instead they visited the airport to meet or dispatch other travelers, to patronize a restaurant, or conduct other business. Non-traveler visits to major Montana airports outnumbered traveler visits in our survey by more than two to one. The graphs below break out traveler and non-traveler by geographic origin.

Major Airport Use by Montana Residents



Major Airport User by Type



Major airport user profiles.

Now for a more detailed look at those who visit and use Montana's seven major airports. The accompanying table shows median age, household income, education and employment status for nonusers of major Montana airports, for urban and rural users.

Note that:

- Travelers, both urban and rural, have higher incomes than non-travelers and non-users;
- Urban travelers are much more likely than their rural counterparts to be college graduates;
- Retirees constitute a disproportionate share of rural based visitors.

Comparing Major Airport Users and Non-Users

| | Urban Airport User Traveler n=239 | Urban Airport User Non-Traveler n=412 | Rural Airport User Traveler n=53 | Rural Airport User Non-Traveler n=275 | Nonuser n=251 |
|------------------------------|---|---|--|---|------------------|
| Median age | 46 | 45 | 55 | 53 | 44 |
| Household Income in 1994 | | | | | |
| Under \$15,000 | 19% | 24% | 7.6% | 21% | 26% |
| \$15,000-\$34,999 | 34% | 30% | 50% | 42% | 41% |
| \$35,000 and Over | 47% | 37% | 42% | 27% | 33% |
| Educational background | | | | | |
| Percent high school graduate | 93% | 73% | 78% | 85% | 88% |
| Percent college graduate | 11% | 26% | 22% | 21% | 22% |
| Employment status | | | | | |
| Employed | 7.0% | 72% | 64% | 55% | 65% |
| Retired | 19% | 13% | 29% | 21% | 17% |
| Student | 1% | 5% | 2% | 3% | 3% |
| Other | 7% | 10% | 6% | 11% | 12% |

Condition of Major Airports

We asked respondents several questions about major airport conditions. In general urban residents were more knowledgeable than rural residents about airport conditions and services, and more satisfied. Dissatisfaction tended to be focused on costs for both user types; rural users were dissatisfied with flight availability as well. What follows is a summary of the responses.

The STRUCTURAL CONDITION of the airport facility itself?

| | Urban Resident | | Rural Resident | | |
|------------|----------------|--------------|----------------|--------------|---------|
| | Traveler | Non-traveler | Traveler | Non-traveler | Nonuser |
| Excellent | 331 | 308 | 241 | 107 | 143 |
| Good | 521 | 538 | 341 | 328 | 424 |
| Fair | 108 | 96 | 134 | 126 | 143 |
| Poor | 28 | 18 | 61 | 121 | 74 |
| Don't know | 41 | 76 | 221 | 348 | 334 |
| Total | 1000 | 1000 | 1000 | 1000 | 1000 |

The QUALITY of the services at that airport?

| | Urban Resident | | Rural Resident | | |
|------------|----------------|--------------|----------------|--------------|---------|
| | Traveler | Non-traveler | Traveler | Non-traveler | Nonuser |
| Excellent | 441 | 401 | 241 | 145 | 135 |
| Good | 321 | 328 | 241 | 261 | 243 |
| Fair | 108 | 96 | 141 | 121 | 913 |
| Poor | 15 | 26 | 61 | 291 | 123 |
| Don't know | 76 | 56 | 171 | 291 | 263 |
| Total | 1000 | 1000 | 1000 | 1000 | 1000 |

The RANGE of services available now?

| | Urban Resident | | Rural Resident | | |
|-----------------------|----------------|--------------|----------------|--------------|---------|
| | Traveler | Non-traveler | Traveler | Non-traveler | Nonuser |
| Completely sufficient | 462 | 428 | 276 | 170 | 220 |
| Somewhat sufficient | 362 | 414 | 208 | 226 | 319 |
| Somewhat lacking | 134 | 124 | 76 | 126 | 139 |
| Completely lacking | 14 | 24 | 198 | 236 | 119 |
| Don't know | 51 | 38 | 174 | 213 | 219 |
| Total | 1000 | 1000 | 1000 | 1000 | 1000 |

FREQUENCY of scheduled passenger service in your area?

| | Urban Resident Traveler | Rural Resident Traveler | Rural Resident Non-traveler | Number |
|------------------------|----------------------------|----------------------------|--------------------------------|--------|
| Completely satisfied | 35% | 35% | 34% | 210 |
| Somewhat satisfied | 47% | 48% | 44% | 289 |
| Somewhat unsatisfied | 11% | 9% | 6% | 40 |
| Completely unsatisfied | 2% | 2% | 1% | 9 |
| Don't know | 6% | 4% | 1% | 13 |
| Total | 100% | 100% | 100% | 1000 |

Availability of DIRECT FLIGHTS to major cities in Montana?

| | Urban Resident Traveler | Rural Resident Traveler | Rural Resident Non-traveler | Number |
|------------------------|----------------------------|----------------------------|--------------------------------|--------|
| Completely satisfied | 78% | 74% | 78% | 508 |
| Somewhat satisfied | 20% | 23% | 21% | 138 |
| Somewhat unsatisfied | 1% | 1% | 1% | 1 |
| Completely unsatisfied | 4% | 5% | 3% | 24 |
| Don't know | 12% | 12% | 22% | 134 |
| Total | 100% | 100% | 100% | 1000 |

COST of scheduled passenger service?

| | Urban Resident Traveler | Rural Resident Traveler | Rural Resident Non-traveler | Number |
|---------------------|----------------------------|----------------------------|--------------------------------|--------|
| Very reasonable | 5% | 6% | 5% | 35 |
| Somewhat reasonable | 26% | 34% | 38% | 236 |
| Somewhat excessive | 34% | 33% | 23% | 200 |
| Very excessive | 29% | 19% | 18% | 133 |
| Don't know | 6% | 9% | 23% | 133 |
| Total | 100% | 100% | 100% | 1000 |

The SAFETY and COMFORT of the equipment?

| | Urban Resident Traveler | Rural Resident Traveler | Rural Resident Non-traveler | Number |
|---------------------------|----------------------------|----------------------------|--------------------------------|--------|
| Completely satisfactory | 46% | 38% | 32% | 241 |
| Somewhat satisfactory | 42% | 45% | 36% | 308 |
| Somewhat unsatisfactory | 6% | 5% | 2% | 48 |
| Completely unsatisfactory | 1% | 1% | 1% | 15 |
| Don't know | 6% | 13% | 27% | 193 |
| Total | 100% | 100% | 100% | 1000 |

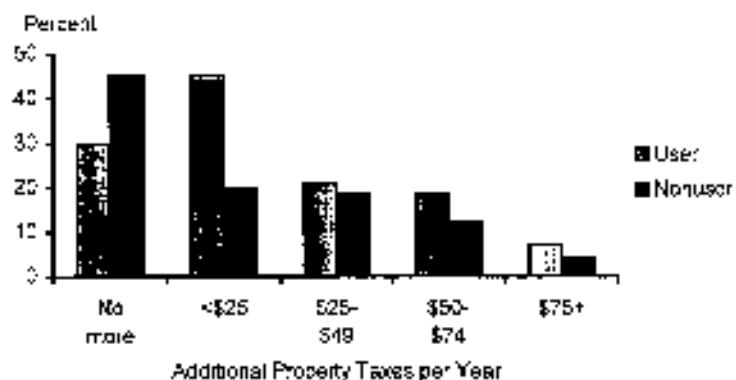
VII. Montana's General Aviation Airports

Willingness to Fund

Cities and counties own and operate most general aviation airports in Montana, so these community airports must compete for taxpayer dollars with law enforcement, sanitation services, libraries, and other important local needs.

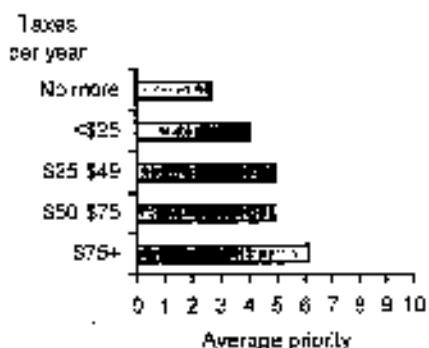
We asked rural respondents how high a priority they placed on upgrading their community airport, and how much more in property taxes - if anything - they were willing to pay for such improvements. Not surprisingly, respondents' willingness to pay related to their level of use. Rural respondents overall gave general aviation airport funding a priority rating of four out of ten. Airbeamers gave it a 4.5, as compared to 4.1 by nonusers. Note that even among users, willingness to pay peaked at less than 25 dollars in additional taxes.

Willingness to Pay Additional Property Taxes for General Aviation Airports by Respondent Type

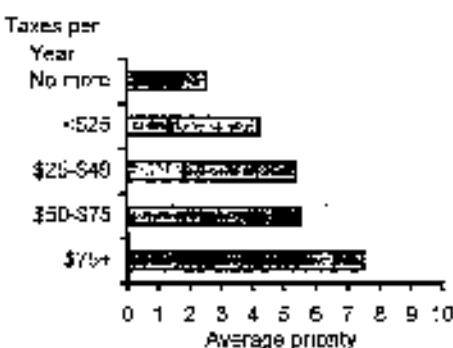


We also looked at the relationship between respondents' willingness to pay for service and facility upgrades and the priority they gave to such improvements. Not surprisingly, those who place a higher priority on upgrading airport facilities and/or services are more willing to fork over additional taxes. Improved services were slightly more "valuable" in this measure.

Facility Upgrade by Willingness to Pay



Service Upgrade by Willingness to Pay



Noise and Safety Issues

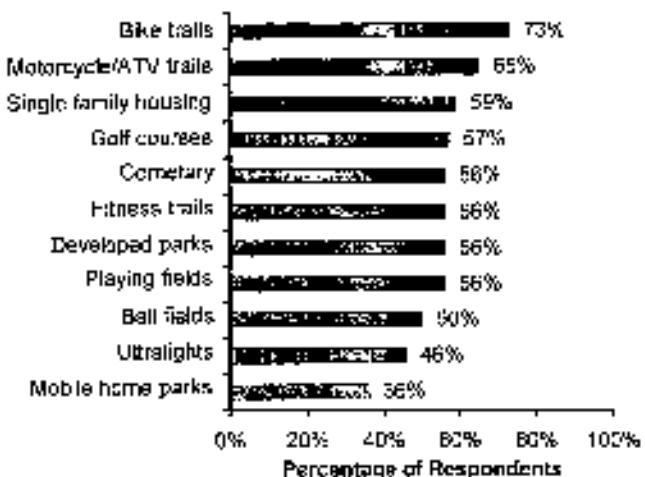
We queried rural respondents about general aviation airports' noise and safety levels. The accompanying table shows the overwhelming response was "no problem" for self or community. Urban residents, to whom we did not pose this question, may very well have a different profile on airport noise and safety.

| | Noise | | Safety | |
|------------------|------------|-----------|------------|-----------|
| | Personally | Community | Personally | Community |
| No problem | 52% | 92% | 90% | 93% |
| Very serious | 1% | 0% | 1% | 1% |
| Somewhat serious | 1% | 2% | 1% | 2% |
| Not too serious | 3% | 4% | 5% | 5% |
| Not serious | 4% | 3% | 5% | 2% |
| Total | 100% | 100% | 100% | 100% |

Land Use Near General Aviation Airports

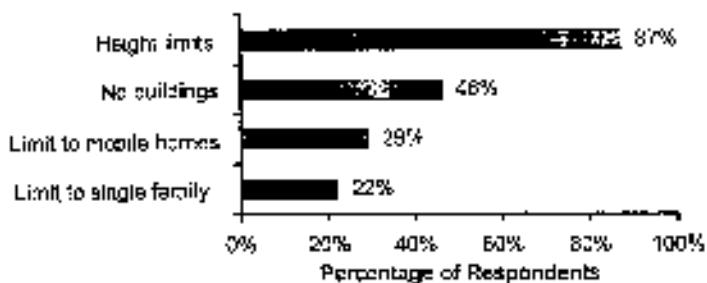
About half of the rural respondents had no objections to the listed activities.

Acceptable Activities Near General Aviation Airports



Height limits near the airport were the only land use restriction acceptable to a majority of respondents.

Acceptable Land Use Restrictions Near General Aviation Airports

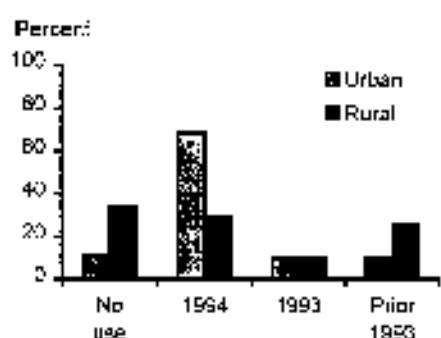


VIII. Airport Usage

We asked respondents several detailed questions about their use of airports. Nearly all urban respondents visited their local airport, and most of these visited occurred within previous year. Rural residents were less likely to use their community airport; almost a third had never visited the airport for any reason.

Respondents traveled to airports via their personal vehicles. Nobody hopped a bus and almost nobody took a taxi.

*The LAST time you were at the airport
for any reason*



Mode of travel to the airport

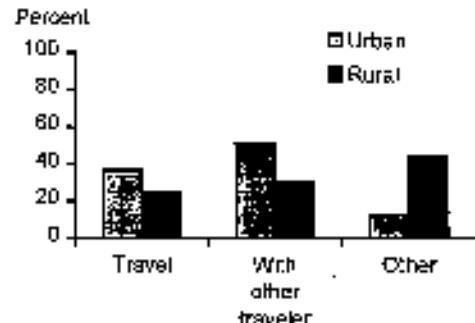
| | |
|-------------------------|-----|
| Personal vehicle | 91% |
| Courtesy, corporate car | 3% |
| Taxi | 1% |
| Local bus | 0% |
| Other bus | 0% |
| Shuttle van | 1% |
| Other | 0% |

Urban residents used their airports more often than rural residents. As noted earlier, respondents visited airports for personal travel less often than for other reasons.

Frequency of airport use last year

| | Urban Residents | Rural Residents |
|--------------------|--------------------|--------------------|
| Once | 29% | 42% |
| Twice | 29% | 26% |
| Three times | 12% | 12% |
| Four or more times | 32% | 21% |
| Total | 100% | 100% |

Purpose for being there ...



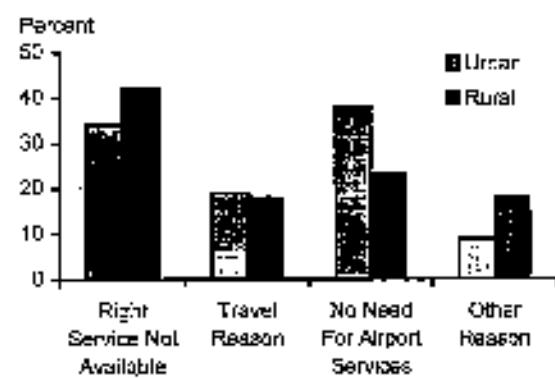
Respondents were asked about various services available at Montana airports. Rural residents used their airports for a broader array of services (crop dusting, charters, medical). Urban residents' usage was more focused on passenger services and restaurants.

What SERVICES do you generally use (prompted)?

| | Urban Residents | Rural Residents |
|------------------------------------|-----------------|-----------------|
| Scheduled passenger service | 100% | 55% |
| Air taxi-commuter | 43 | 10% |
| Charter | 43 | 16% |
| Small freight | 43 | 4% |
| Air cargo | 43 | 5% |
| Agriculture service | 53 | 6% |
| Emergency medical | 53 | 4% |
| Flight instruction | 23 | 2% |
| Airport services | 53 | 2% |
| Auto rental | 63 | 2% |
| Lodging | 33 | 0% |
| Travel agency | 13 | 0% |
| Eating and drinking establishments | 24% | 8% |
| Waiting room | 63 | 3% |
| Shuttle van | 13 | 0% |
| Parking | 100% | 2% |
| Other service | 100% | 52% |

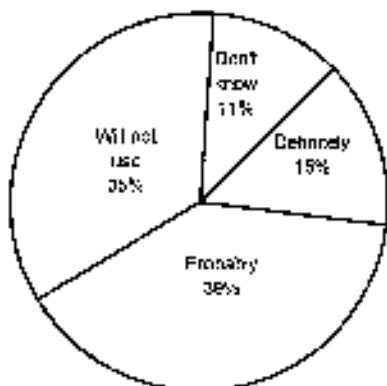
In addition to usage patterns, it's important to know why people don't use airports. So we asked respondents who had never visited their local airport why not. About a third of the urban nonusers said they couldn't get service to their desired destination. Another third said they didn't travel and thus had no need for airport services.

Reason NEVER used the local airport?



Since rural nonusers were likely to cite availability issues, we followed up with the obvious – if scheduled service were available, would you use it? Only 15 percent said they'd definitely use such service if available; 40 percent said maybe.

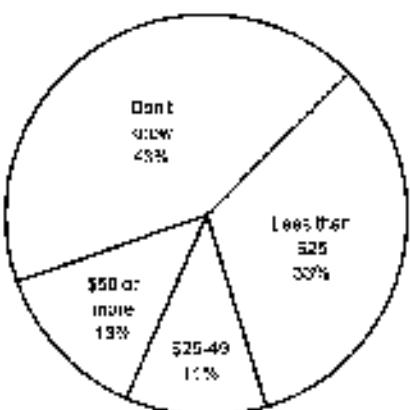
*Would you use scheduled air passenger service if it were available?***



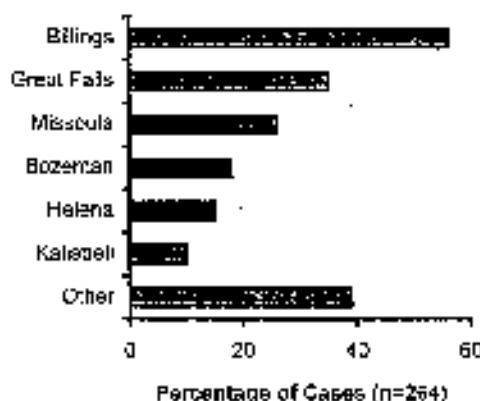
*Asked of rural non-users only.

We followed up the deflates and maybes (55 percent of rural nonusers) by asking about their willingness to pay for additional air service and their preferred destination. Many respondents were vague about their willingness to pay – but not about where they wanted to go. Billings was by far the favored destination followed by Great Falls. This isn't too surprising given the distances between population centers in eastern and northern Montana.

*How much would you pay for scheduled air transportation service?***



*Hypothetical service destinations***



**Asked of rural non-user respondents who said they would use scheduled air passenger service if available.

IX. A Typical 100-Mile Montana Trip

It's useful to know the travel habits of a given population especially if you're in the business of planning transportation infrastructure. Thus we asked all respondents if they'd traveled 100 miles or more during 1994. Most had. About a third of those trips lasted only one day and the pattern was similar for both urban and rural residents.

Did you take trip in Montana of at least 100 miles in 1994?

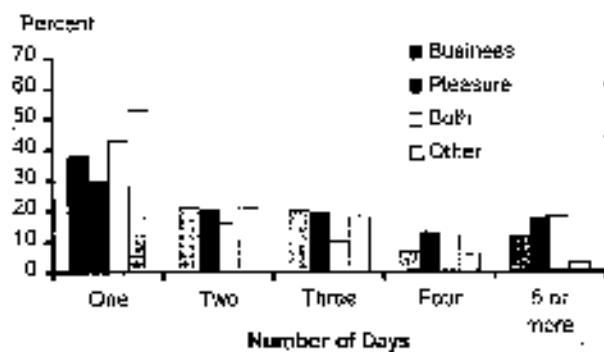


How long was the trip?

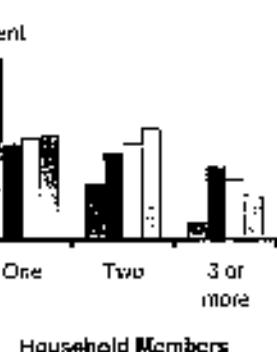
| | Urban Residents | Rural Residents |
|-------------------|-----------------|-----------------|
| One day | 520 | 373 |
| Two days | 215 | 153 |
| Three days | 187 | 173 |
| Four days | 138 | 123 |
| Five or more days | 168 | 171 |

Business trips tended to be shorter overall, while pleasure trips were more evenly distributed. Most business trips were solo affairs; traveling for pleasure and other purposes more often included additional household members.

Trip length and purpose



Number traveling



Helena and Billings were more frequently cited as business destinations. Those whose destination was Butte or Kalispell said they went for pleasure.

Destinations?

| Destination | Business | Pleasure | Both | Other | <u>Number of Respondents</u> |
|---------------|----------|----------|------|-------|------------------------------|
| Billings | 207 | 42% | 20% | 3% | 331 |
| Bozeman | 197 | 61% | 14% | 3% | 127 |
| Butte | 137 | 74% | 7% | 9% | 36 |
| Great Falls | 247 | 52% | 28% | 5% | 132 |
| Missoula | 257 | 49% | 14% | 2% | 133 |
| Kalispell | 133 | 71% | 7% | 3% | 77 |
| Missoula | 223 | 62% | 14% | 2% | 130 |
| Other MT city | 150 | 45% | 13% | 3% | 106 |

Personal vehicles were far and away the most common mode of transportation for respondent's in-state trips. Even if it were available for in-state trips, respondents said they would not use air transportation.

Transportation Mode?

| | |
|-------------------|-----|
| Airplane | 53 |
| Passenger vehicle | 323 |
| Bus | 13 |
| Other | 23 |

Would You Use Air Transportation?

| | |
|------------------------|-----|
| Use air transportation | 13 |
| Would not use air | 63% |

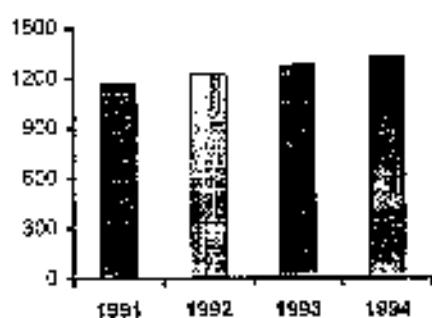
X. Economic Impact

Employment and Wages

Firms providing some facet of air transportation in Montana employed about 1,300 persons statewide in 1994. Earnings in this sector amounted to about \$38 million in 1994. About \$30 million of that was attributable to wage and salary workers. The rest was earned by self-employed persons working at FBO's such as crop-spraying or charter services.

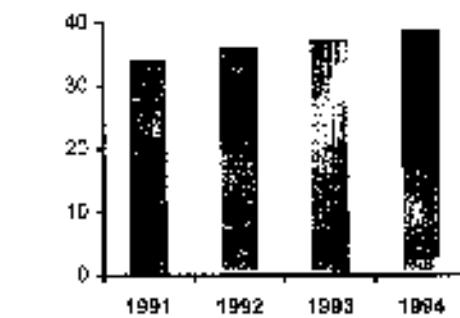
Air Transportation Sector Jobs in Montana
1991-1994

Number of jobs



Air Transportation Sector Earnings in
Montana, 1991-1994

Millions of 1994 dollars



Sources: Montana Department of Labor and Industry, Research and Analysis Bureau; and The University of Montana, Bureau of Business and Economic Research, Economics Montana.

Source: The University of Montana, Bureau of Business and Economic Research, Economics Montana.

The following table summarizes employment numbers and wages and salaries for firms located at each major airport in Montana. Dollar figures do not include self-employment earnings. Figures are estimated for on-airport employment as well as firms that do business with the airport, such as taxis and travel agents.

Note that:

- Air transportation companies dominate Billings airport employment.
- The U.S. Forest Service is the largest tenant at the Missoula airport. Minuteman Aviation and Northstar Aviation make up a large portion of the air transportation category.
- The National Guard is the largest employer at the Great Falls airport.

- The Bozeman and Kalispell airport have a relatively large airport dependent sector because they are tourist hubs.
- Employment at the Helena airport is much more diversified; besides the National Guard, government agencies such as the FAA, US Forest Service and the Immigration Service.

Employment and Wages, Major Montana Airports, 1994

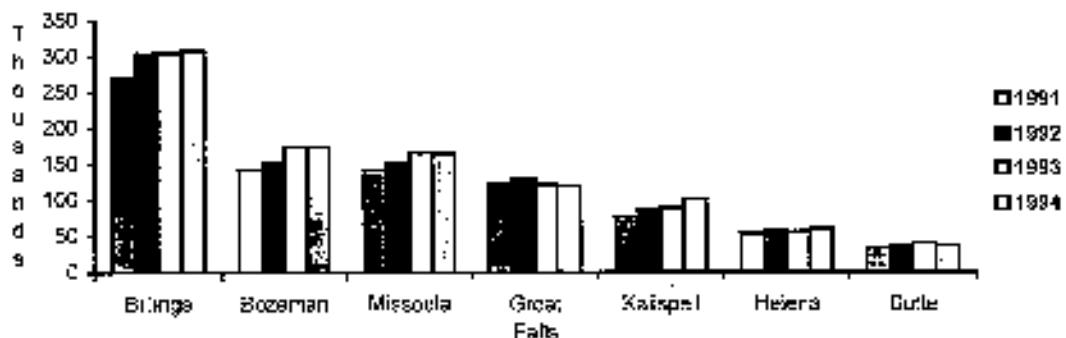
| | Billings | Bozeman | Missoula | Great Falls | Kalispell | Helena | Butte | Other Montana | Montana |
|---|----------|---------|----------|-------------|-----------|--------|-------|---------------|---------|
| Employment | | | | | | | | | |
| Total | 920 | 375 | 500 | 1,450 | 210 | 600 | 120 | 260 | 4,490 |
| On airport | 700 | 150 | 170 | 1,320 | 60 | 510 | 70 | 130 | 3,140 |
| Air transportation | 670 | 80 | 150 | 100 | 70 | 50 | 50 | 130 | 1,320 |
| Other on airport | 70 | 60 | 220 | 1,220 | 70 | 140 | 40 | — | 2,050 |
| Airport dependent | 220 | 170 | 310 | 560 | 120 | 90 | 50 | 130 | 1,130 |
| Wages and salaries (millions of dollars) | | | | | | | | | |
| Total | 15.0 | 4.0 | 12.4 | 22.6 | 2.5 | 16.0 | 1.2 | 2.0 | 79.4 |
| On airport | 18.1 | 3.8 | 13.3 | 36.8 | 1.7 | 8.3 | 1.5 | 1.5 | 97.6 |
| Air transportation | 18.2 | 2.1 | 2.7 | 3.7 | 1.6 | 1.4 | 1.0 | — | 26.8 |
| Other on airport | .2 | 1.6 | 7.1 | 24.1 | .7 | 7.3 | .9 | — | 41.9 |
| Airport dependent | 7.5 | 1.2 | 2.5 | 1.1 | .8 | .7 | .6 | — | 9.9 |

Source: The University of Montana, Bureau of Business and Economic Research.

XI. Major Airport Profiles

Finally we compare activity levels at Montana's seven major airports. Our survey suggests that 80 percent of Montanans use these major airports in a given year, though most of their visits are for purposes other than personally flying in or out. As shown below, at nearly all the major airports in Montana, boardings by commercial airline passengers increased between 1991 and 1994. Great Falls was the lone exception.

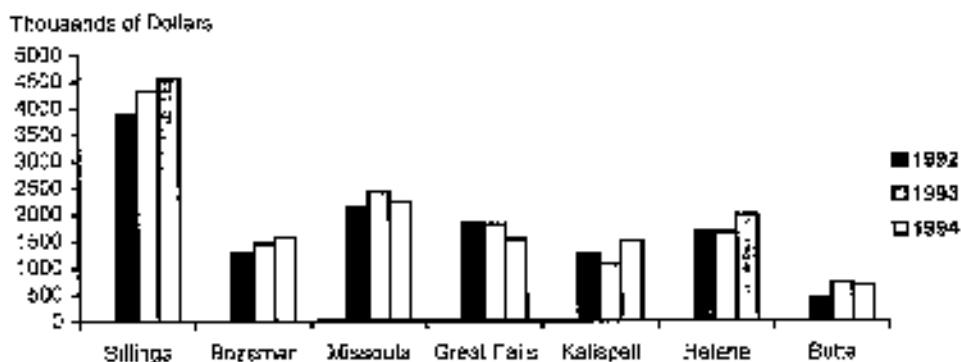
Annual Boardings by Certificated Airport, Montana's Major Airports, 1991-1994



Source: Montana Airport Managers Association.

Revenue trends show a somewhat different pattern. Most major airports experienced slight revenue growth between 1992 and 1994. However, Missoula's revenues were down in 1994 due to a major construction project. Great Falls, where passenger boardings were down over the period, also experienced a decline in landing fees and building rents.

Annual Revenues by Certificated Airport, Montana's Major Airports, 1992-1994



Source: Montana Airport Managers Association.

Operations -- basically aircraft wheels touching the runway -- are the usual way of measuring airport activity levels. Billings was the most active airport in 1994, as shown below, followed by Helena. Note that a sizable portion of Helena operations is attributable to military activity. This is also true of Great Falls, where National Guard operations make up nearly half of the total. General aviation activity comprise the bulk of operations in Billings, Bozeman, Missoula, Kalispell, and Butte.

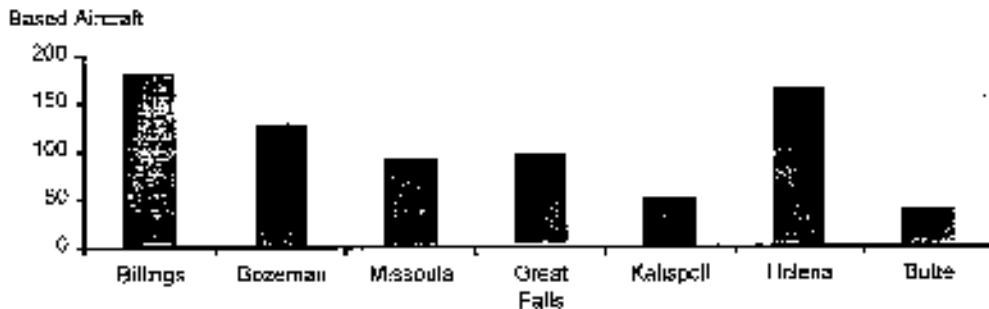
Operations by Type and Certificated Airport, Montana's Major Airports, 1994



Source: U.S. Department of Transportation, Federal Aviation Administration.

Finally, we compare the number of aircraft based at major airports. This provides an indicator of usage by local aviation enthusiasts. Billings was by far the most active major airport by this measure, although it is important to note that smaller general aviation airports close by Missoula and Kalispell may siphon off some usage that otherwise would be attributable to those sites. For instance, the Stevensville airport, about 50 miles from Missoula, is home for 47 private planes. These added to Missoula's 100 general aviation aircraft mirror local general aviation operations. Likewise, adding aircraft at Kalispell City Airport (61) to those at Glacier International, nearly doubles general aviation aircraft. Thus in terms of general aviation, Kalispell is the third most active area in the state.

Based Aircraft by Certificated Airport, Montana's Major Airports, 1994



Source: U.S. Department of Transportation, Federal Aviation Administration.

In sum, Montana airports are vital players in the state's economic and community life. Montanans rely on them for a surprising variety of services and they're generally satisfied with this relationship.